

Subdivision Analysis Report

Magic Professional

Report Date: 06-24-2015



SOSSAMAN ESTATES 3A

Builder Name: RICHMOND AMERICAN

Community Information

| | | | |
|---------------------------|---|---------------------------|--------------|
| Master Plan: | SOSSAMAN ESTATES | | |
| Location: | NW QUEEN CREEK & SOSSAMAN RD 20110 S 188TH DR QUEEN CREEK, AZ 85142, MARICOPA | | |
| Submarket: | MG | Electric Provider: | SRP |
| School District: | QUEEN CREEK | Gas Provider: | SW GAS |
| Total HOA Fees: | | Solar Options: | NO |
| Lot Premiums: | | Date Opened: | 10/13 |
| Product Type: | Detached | Sales Phone: | 480-970-2675 |
| Current Incentives | 10000 TOWARDS OPTIONS | | |

Lot and Pricing Summary

| | |
|-----------------------------------|-----------|
| Total Lots: | 113 |
| Lots Available This Month: | 102 |
| Available Specs: | 6 |
| Lot Width: | 80 |
| Average Base Price: | \$373,115 |
| Average Model SF: | 3,367 |
| Average Base \$/SF: | \$117 |
| Average 6 Mo COE Price: | \$439,630 |

Available Base Plans and Current Pricing

| Plan Name | Size | Base Price | Price/SF | Levels | Bdrms | Bths | Garage | Modeled | Specs Available |
|------------|-------|------------|----------|--------|-------|------|--------|---------|-----------------|
| AVA | 2,486 | \$356,990 | \$144 | 1 | 3 | 5 | 2 | NO | 1 |
| DARIN | 3,374 | \$354,990 | \$105 | 2 | 4 | 4 | 3 | NO | 1 |
| DOMINIC | 2,552 | \$329,990 | \$129 | 1 | 3 | 3 | 3 | NO | 0 |
| HANFORD | 2,989 | \$349,990 | \$117 | 2 | 3 | 3 | 3 | NO | 1 |
| HANFORD II | 5,150 | \$499,990 | | 1 | 5 | 3.5 | 3 | NO | 0 |
| HARLAN | 2,871 | \$344,990 | \$120 | 1 | 4 | 3 | 2 | YES | 2 |
| HEIDI | 4,214 | \$394,990 | \$94 | 2 | 4 | 4 | 3 | YES | 1 |
| PAISLEY | 3,305 | \$352,990 | \$107 | 2 | 3 | 4 | 3 | NO | 0 |

Base Plan Price History

| Plan Name | Jun-2015 | May-2015 | Apr-2015 | Mar-2015 | Feb-2015 | Jan-2015 | Dec-2014 |
|------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| AVA | \$356,990 | \$356,990 | \$356,990 | \$356,990 | \$356,990 | \$354,990 | \$354,990 |
| DARIN | \$354,990 | \$354,990 | \$354,990 | \$354,990 | \$354,990 | \$354,990 | \$354,990 |
| DOMINIC | \$329,990 | \$329,990 | \$329,990 | \$329,990 | \$329,990 | \$329,990 | \$329,990 |
| HANFORD | \$349,990 | \$349,990 | \$349,990 | \$349,990 | \$349,990 | \$349,990 | \$349,990 |
| HANFORD II | \$499,990 | | | | | | |
| HARLAN | \$344,990 | \$344,990 | \$344,990 | \$344,990 | \$344,990 | \$344,990 | \$344,990 |
| HEIDI | \$394,990 | \$394,990 | \$394,990 | \$394,990 | \$394,990 | \$394,990 | \$394,990 |
| PAISLEY | \$352,990 | \$352,990 | \$352,990 | \$352,990 | \$352,990 | \$352,990 | \$352,990 |

12 Month Activity History

| | May-15 | Apr-15 | Mar-15 | Feb-15 | Jan-15 | Dec-14 | Nov-14 | Oct-14 | Sep-14 | Aug-14 | Jul-14 | Jun-14 | 12 MO | Y-T-D | 12 MO AVG |
|-----------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|-------|-------|-----------|
| Net New Orders: | 0 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 1 | 4 | 2 | 0.33 |
| Permits: | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 1 | 0 | 0 | 3 | 5 | 0 | 0.17 |
| Closings: | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 3 | 1 | 1 | 0 | 0 | 6 | 1 | 0.17 |

Land/Lot Acquisition Summary

| | | | | | | | | | | | | | | | |
|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|
| | | | | | | | | | | | | | | | |
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